

235 MILLERS RUN ROAD
SUITE 102
BRIDGEVILLE, PA 15017
(412) 257-8250
FAX (412) 257-8326

EXCAVATING



CONTRACTORS

PIPE LINES
WATER LINES
EQUIPMENT RENTAL
EARTH EXCAVATION
SEWERS
ROADS

EQUAL OPPORTUNITY EMPLOYER

SMITH-MIDLAND Corporation
P.O. Box 300
Midland, VA 22728

Attn: Mr. Ashley Smith, Vice President

March 4, 1997

ER: EASI-SET Building for Lincoln Township Water Distribution System

Dear Mr. Smith:

I am writing this letter to let you know our thoughts on the EASI-SET building and SMITH-MIDLAND's service. The pre-engineered, pre-assembled building helped save us time and money at the job site. The pre-located openings were correct and made installation of the piping and equipment simple.

Herman Keehn, our job site superintendent said that your shipping manager, Dave Mancuso, and truck driver, Harold Cross, did an excellent job. This made his job easier.

This is the second building we've purchased from your Company and we look forward to working with you in the future.

Sincerely,

Clem Ferri, Sr.
President

CAF/ds